



2017-2018

Business and Transactional Law Center

Washburn University School of Law

Preparing students to be effective transactional lawyers in today's dynamic business law environment.

Co-Director's Message



Amy Deen Westbrook
Co-Director, Business and Transactional Law Center, and Kurt M. Sager Memorial Distinguished Professor of International and Commercial Law

This past year was another strong one for the Center, which introduced several new programs to enrich business and transactional law opportunities on campus. The Center sponsored a number of Transactional Lunches during which practitioners taught small groups of students how to negotiate and draft particular deal documents. The workshop lunches covered topics ranging from constitutive documents like LLC

operating agreements to targeted arrangements like non-disclosure agreements, and they provided our students with opportunities to learn from the practicing bar. We also introduced a new course to the intensive "intersession" week in May. "Evolution of a Business Transaction" follows a private equity transaction from start to finish and will alternate with "Commercial Leasing" as a one-credit transactional practice skills class that week. The Center will offer more practice-oriented programs during the upcoming year, beginning with a three-part series on "Financial Fundamentals" in September 2018.

The Center also offered a new off-campus program for students interested in business and transactional law this past year. The

trip to the Cessna-Textron facilities in Wichita enabled more than a dozen students to learn about international finance and aviation law on site from one of our alumna. The Center plans to introduce more off-campus opportunities in the upcoming year, including day trips to law firms in Wichita and other regional practice centers.

The final new event sponsored by the Center this past year was its on-campus Board of Advisors meeting in November 2018. We are sincerely grateful to our board members who share their time and expertise with the Center to help us prepare our students for their legal careers. The 2018-2019 Board of Advisors meeting will be held on Friday, October 5, 2018, with the alumni reunion weekend beginning the next day.

We look forward to introducing more new programs in 2018-2019, and to helping our students graduate with the skills and knowledge they need to practice in our community and beyond. As always, please feel free to contact the Center at any time with suggestions or comments on how we can fulfill our mission.

Fair Housing and Financial Markets Diversity Symposium

The year 2018 is an important anniversary year for housing. Fifty years ago, the seminal Fair Housing Act was passed. This year also marks the 10th anniversary of the 2008 global financial crisis that was sparked by a meltdown in the subprime mortgage sector. On March 6, 2018, the Center co-sponsored a symposium at Washburn University organized by the law school's Diversity Committee that focused on these two coinciding anniversaries as well as the future of fair housing and diversity in housing and mortgage markets.

Speakers at Washburn Law's "Fair Housing and Financial Markets Diversity Symposium" examined

federal fair housing protections; the uneven and unfair effects of the 21st century's mortgage meltdown on minority households; the importance of creating a financial sector that reflects the diversity of our country; and how access to capital for minorities and minority entrepreneurial ventures is critical to building a more robust economy.

Morgan Williams, general counsel at the National Fair Housing Alliance (*pictured at right, number 1*), was the morning keynote speaker. He gave the historical context for the Fair Housing Act, explaining the relationship between the assassination of Rev. Martin Luther King, Jr., and passage of the act.

In the afternoon, Andrea Hendricks, assistant vice president of the Federal Reserve Bank of Kansas City



- **Symposium**
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(pictured previous page, number 2), gave another keynote address that highlighted the persistent nature of institutional bias and continuing inequities in the financial and housing systems.

The first panel focused on how fair housing protections have evolved in the 50 years since the passage of the Fair Housing Act. Building on an introduction of the topic by Ryan Vincent, deputy director of the Kansas Housing Resources Corporation, speakers discussed the timing and reasons for expanding the scope of federal fair housing protections and explained additional protections available at the state and local level. Discussants included Morgan Williams; Norrinda Brown Hayat, assistant professor of law and director of the Housing & Consumer Law Clinic at the University of the District of Columbia David A. Clarke School of Law; Jamila Jefferson-Jones, associate professor of law at the University of Missouri-Kansas City School of Law (pictured, previous page, number 3); and Palma J. Strand, professor at the Creighton University School of

Law. Michelle Y. Ewert, associate professor of law at Washburn Law, moderated the session.

Topeka Mayor Michelle De La Isla, (pictured, previous page, number 4), gave remarks over the lunch hour, relating her own experiences about housing insecurity and markets.

Panel 2 explored the uneven and unfair effects of the 21st century's mortgage meltdown on minority households, including newly emerging evidence of minority-focused predatory lending during the housing boom and the long-lasting adverse impacts the foreclosure crisis had on minority households and minority neighborhoods. **Danielle Dempsey-Swopes, '92**, director of University Diversity & Inclusion at Washburn University, introduced the session panelists: Kristen Barnes, associate professor of law at the University of Akron School of Law (pictured, previous page, number 5); Rigel C. Oliveri, Isabelle Wade and Paul C. Lyda Professor of Law at the University of Missouri School of Law; Andrea Hendricks; and Andrea J. Boyack, professor of law at Washburn Law. Donald E. Maxwell of Donald E. Maxwell LLC moderated the session.

The final panel of the symposium discussed challenges and

opportunities regarding access to capital, a long standing barrier to economic prosperity for minority populations in the U.S.

Panelists explained the importance of creating a financial sector that reflects the diversity of our country and how access to capital for minorities and minority entrepreneurial ventures is critical to building a more robust economy. The session was introduced by Lloyd Rainge, community development director of Capitol Federal Savings Bank. Panelists included Christopher J. Tyson, Newman Trowbridge Distinguished Professor of Law at the Paul M. Hebert Law Center, Louisiana State University; Antoinette M. Jackson, partner at Jones Walker LLP; Tom Thull, first vice president and director of housing and community development at FHLBank Topeka; and Dell L. Gines, senior community development advisor at the Omaha Branch of the Federal Reserve Bank of Kansas City. Professor Boyack moderated the session.

The event closed with a reception for speakers and attendees.

The symposium's corporate sponsors included FHLBank Topeka, the Kansas Housing Resources Corporation, and Capitol Federal Savings Bank.

2018 VITA Clinic Review



Colin Halpin
J.D. Candidate, '19,
TEPA President,
and 2018 VITA
Site Coordinator

This year, more than 25 students from Washburn Law and the Washburn School of Business volunteered almost 800 hours at the Volunteer Income Tax Assistance (VITA) Clinic.

The students filed nearly 400 returns—helping 600 Topekans and bringing back more than \$500,000 in refunds and tax credits to the Topeka community.

In addition to federal returns, our volunteers prepared returns for eight different states, along with filings for the Earned Income Credit, Child Tax Credit, and Education Credits. Many of our volunteers

received additional certifications to work with members of the military or Health Savings Accounts.

The VITA program is an initiative sponsored by the IRS to prepare and file tax returns for low-income taxpayers. VITA was founded in the 1970s and relies on partnerships with non-profit organizations, city governments, and public universities to operate each VITA sites.

The Washburn VITA Clinic is unique in that it is organized and run entirely by students. The clinic is sponsored by TEPA (Tax and Estate Planning Association) and overseen by the TEPA vice president and VITA co-directors.

These students serve as Site Coordinators for the Washburn VITA site, and are directly responsible for

training volunteers, setting policies and procedures, and ensuring our VITA site complies with all IRS standards.

Site Coordinators of the 2018 Washburn VITA Clinic were Matt Adams, '18, and Hannah Woofter, '18, as well as 2019 J.D. candidates Jessica Barranco, Dom Cavicchia, Colin Halpin, and Luke Williams.

Volunteers get hands-on experience in client interviewing and management, engage in problem solving, and must learn to communicate complex tax concepts in ways clients will understand.

This program is a great service to the Topeka community and brings invaluable practical experience to Washburn Law students.



Cessna-Textron Tour



Kaitlin Alegria, '15
Assistant Director of
Programs and Outreach

Washburn Law students toured the Cessna-Textron Aviation facilities in Wichita, Kansas on April 6. **Laura Ice, '84**, deputy general counsel and assistant secretary of the Textron/Cessna Financial Corporations, generously arranged the visit.

The tour began with a brief history of the company's beginnings, including Textron's acquisition,

which brought Cessna and Beechcraft together to form Textron Aviation. Students then learned about various aspects of the company, ranging from assembling mock models for customer feedback prior to production to the logistics of financing the sale of an aircraft.

Textron Aviation attorneys spent the afternoon chatting with students over lunch about their work in aviation finance, transactions, fabrication and assembly, crash, and licensure legal areas. They answered questions ranging from, "What forms of payment are acceptable for a multi-million dollar aircraft?" to "How does the sale of an aircraft for civilian use differ from one used for

military defense?"

Morgan Hammes, '18, said of the experience: "I now know I need to strike it big in my legal career so I can own a Cessna plane. I especially enjoyed having the opportunity to ask practical questions about the things I am currently learning in my business law classes."



Andy Bailey and Adam Tahirkheli, both 3Ls, inside a Cessna jet cockpit during the factory tour.

BTLC Advisory Board Member Profile



Ed Nichols, '72
Counsel
NexFuels, Inc. & T-Rex Oil, Inc.
Denver, Colorado

Greatest career accomplishment: Designing a plan and procedure to allow Kansas Municipalities to issue Single Family Mortgage Revenue Bonds pursuant to the Home Rule provisions of the State Constitution, which was accepted by Wall Street and after several bond issuances was adopted by the Kansas Legislature. Another was being retained by a Canadian oil and gas company to represent them in a hearing in Hong Kong over a 300,000 acre oil and gas concession in Sumatra.

Favorite Washburn Law course: My two favorite courses at Washburn Law were Contracts and Constitutional Law. Most of my practice has been based on contracts in one form or another and I think highly of Professor Ryan in that regard. I felt fortunate to have Professor Ahrens as my Constitutional Law teacher. I thought he was the very best in helping me understand the foundation of our legal system and the early Supreme Court decisions.

Interests/Hobbies: Sports cars — I have been racing for 20 years coast to coast; travel, sporting clays, and hunting.

Growing Practice-Oriented Curricula in the BTLC

In 2017, the Business and Transactional Law Center began running a one-week intensive transactional course during summer intersession. Co-Directors Amy Westbrook and Andrea Boyack have shared the teaching responsibility, alternating topics each year to bringing their own expertise to the course. Boyack taught Commercial Leasing in 2017; this year Westbrook taught Evolution of a Business Transaction.

Westbrook's class is based on an actual private equity transaction, with all names of clients and participants changed for privacy, and is taught using primary source documents rather than textbooks. The intensive format immerses students in a single transaction for the entire week, allowing them to develop practice skills and learn about the business priorities of clients.

"We start on Monday with the letter of intent and work our way through the asset purchase agreement, the operating agreement, the legal opinions, and many other documents to get to the closing checklist on Friday," Westbrook said.

"The students practice drafting, negotiating, and marking up the documents for the deal."

Students also learn how to interview clients about upcoming transactions to negotiate due diligence.

The use of real documents makes the course unique. Working with source materials from start to finish, while practicing skills such as marking changes for opposing counsel and drafting documents, allows students to see the big picture of conducting transactional legal work.

"My favorite part of the course was being able to work with documents that were used in a real-world business transaction," said Kennedy White, 3L. "In order to really understand the transaction, I had to fully immerse myself in it and become extremely familiar with each document. That was the most challenging part."

White, already a business owner, said he gained important knowledge about business purchasing and the small details required for a successful transaction.

"Whether a student has had one

semester or five semesters of law school," Westbrook said, "they can learn to add value to a transaction."

Additional practice-oriented classes and coursework were added this year, including Transactional Drafting and Corporate Compliance — both taught by Westbrook. The latter course examines a variety of corporate compliance practices, including financial, health care, and anti-bribery; as well as the ethical issues that arise with them.

Boyack teaches Real Estate Transactions, which covers key Bar Exam testing topics in real estate law and puts them into context while building financial knowledge and transactional skills. During the course, students draft sections of a purchase and sale agreement, a deed, a client memo analyzing creditor options in the context of a commercial mortgage debtor's default, and letters regarding title and serving due diligence. They also read and mark up numerous documents from actual real estate deals. Students hone their communication and negotiation skills throughout the course by engaging in role-play exercises.

BTLC Advisory Board Member Profile



Natalie Haag, '85
Executive Vice President
General Counsel
Capitol Federal Bank
Topeka, Kansas

Greatest professional strength: *I'm most proud of being intellectually capable of handling a broad array of different professional avenues from criminal law to civil litigation to governmental affairs to corporate counsel and doing so in a way that allows me to be a solid contributor to my employers. One of the most rewarding parts of being a chief of staff or general counsel is being a true partner with the leadership of the organization, whether that is the State of Kansas or a corporation. This opportunity to be a business and legal partner has been, and continues to be, a great experience.*

Favorite Washburn Law memory: *While the class of 1985 will not forget Professor Concannon's wicked sense of humor, Professor Duncan's energy, or Professor Levin's table of contents, my best Washburn Law memories can be summed up in one word: "friends." My memories involve reams of quiet moments with friends; engaging debates with classmates and professors; times full of laughter, others full of stress, and a few more involving tears, all of which created lifelong friendships and respect for my peers. I wouldn't trade a single moment.*

Interests/Hobbies: *I prefer to be engaged with people — Kansas Bar Association activities, officiating swim meets, and volunteering for community organizations. When I need a moment alone, I like to read, sew, and do puzzles.*

BTLC Advisory Board Member Profile



Marcos Mendoza, '89

Assistant Director for
Legal & Regulatory Affairs
Texas Association of School Boards, Inc.

Professional mantra: I have a professional outlook that my accomplishments aren't over yet, and they don't ever have to be. I plan a career framework, but also try to leave room for a margin of uncertainty. Leaving myself open to unplanned possibilities or the potential for manufacturing some luck along the way makes for an exciting career! I am continually surprised and pleased with how this approach plays out, sometimes years later. For example, I wrote a law review article several years ago and it was recently cited as authority in a cert brief to the U.S. Supreme Court. Who would have guessed that? I never thought I would have an article published, let alone have it cited, when I graduated from Washburn Law nearly 30 years ago.

Favorite Washburn Law memory: One of my favorite memories of law school was the excitement of starting a new semester. It always seemed limitless in its possibilities; the only constraint tended to be myself! Having new professors and encountering new ideas was all very exhilarating. I was also fortunate to share my experience with my family, especially the other Washburn Law grads — my father Manuel, '58, and my sister Lisa, '84. It was really special to know that they all understood my experience and were so supportive of my efforts. No matter what else happens in one's career, I don't think there is a more exciting time than law school.

Interests/Hobbies: I greatly enjoy writing, and the process that leads to ideas. How things connect, what it means for the future, what we missed to this point. Making time for consideration and discussion can be difficult, so I try to treat it like a hobby. And of course, I appreciate time together with my wife, Celina — we never have a dull moment.

2018 BTLC Fellow



Kayla Stavinoha, J.D. Candidate '20, is the 2018-19 BTLC Fellow.

Kayla attended Texas A&M University in College Station, Texas, and studied political science. At Washburn Law, she participates with the Pro Bono Society and serves as a staff writer for the *Washburn Law Journal*. This past summer, Stavinoha was chosen as a research assistant for Professor Jeffrey Jackson, focusing on research for Constitutional Law and Legal Writing topics. In this role she provided assistance with the analysis and briefing of the Supreme Court's last session of decisions and aided in necessary research for upcoming articles.

Stavinoha plans to use her communication skills, legal knowledge, and research experience to better help her clients achieve their goals.

Center Events 2017-2018

September 21, 2017

Working for Uber - Law in Government Relations: **Craig Hulse, '13** (pictured, 1)

October 24, 2017

Lean In Without Falling Down: Andrea Boyack; **Angel Zimmerman, '06**; **Larry Zimmerman, '00**, and Sarah Morse (pictured, 2)

November 1, 2017

Tim Carmody Memorial Trusts and Estates Lecture: Sarah Carmody, (pictured, 3) Stacey Janssen, Michael Ong, and Linda Tabory

November 7, 2017

Corporate Compliance Programs: What Are They?: **Terence Oben, '11** (pictured, 4)

November 15, 2017

Working in Professional Sports: Sporting KC: Maggie Walters

November 16, 2017

Transactional Lunch — LLC Operating Agreements: **Brad Haddock, '80**

Events, continued

February 14, 2018

TEPA – Trust Administration and Compliance & the Role of the Trust Company: Betsy Tedrow and **Nick Page, '12**

March 2, 2018

Estate Planning: **Samantha Chechele, '88**

March 5, 2018

Careers in Affordable Housing and Community Development Law: Antoinette M. "Toni" Jackson (pictured, 1)

March 26, 2018

Who gets it? Mysteries of Title Insurance Explained: **Kyle Meade, '98** (pictured, 2)

March 27, 2018

Transactional Lunch — Non-Disclosure Agreements: **Josh Mortensen, '13**

April 2, 2018

The Law and Business of Real Estate: **Dan Crow, '93** (pictured, 3), and Helen Crow

April 9, 2018

Transactional Lunch — A Typical Bank Document: **Adeel Syed, '15** (pictured, 4)

April 17, 2018

Transactional Lunch — Health Law Practice and Careers: **Dan Creitz, '13**



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2



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Recent Alum Profiles

Type of Law Practiced

LS: My practice primarily focuses on intellectual property, technology, and entertainment law.



Lauren Schulz, '13

Attorney
Cairncross & Hempelmann
Seattle, Washington

KK: I focus my practice in the area of health care professional liability defense. Prior to professional liability defense, I represented both plaintiffs and defendants in a wide range of civil litigation cases, with an emphasis in personal injury, construction accidents, and semi-tractor trailer collisions.

Which skills learned in law school do you apply most frequently in your job?

LS: Time management, meeting deadlines, and multi-tasking. Law school prepares you to manage your time and stay organized. You have to balance studying for assignments and tests, participating in various activities, and for most of us, working a job. Being able to switch between subjects, tasks, and environments prepared me to stay ahead on client projects, communication, and development.



Kasey Klenda, '12

Attorney
Polzinelli PC
Kansas City, Missouri

KK: In my civil litigation practice, I am consistently drafting (and analyzing) pleadings, legal memorandums, and various agreements. This requires me to synthesize legal (substantive and procedural) and factual materials, and then give recommendations to my client and/or present arguments to the court depending on the issue. As with any attorney, these tasks come with deadlines. Law school and the business transactional courses did a great job of teaching me these critical analysis and time management skills.

What is the most important thing you learned in law school?

LS: Issue spotting and editing a document. Your clients will very much appreciate your ability to find the high risk issues and correct any errors in their documents in a timely manner, and preferably the first time around.

KK: To be prepared. I learned this the hard way in my Torts class my first year of law school. While my peers enjoyed a good laugh, I learned to always be prepared whether it is for class, client meetings, depositions, or oral arguments.

Focus On: Transactional Lunches

The Center hosted several transactional lunches this year, featuring alumni experts Dan Creitz, '13; Brad Haddock, '80; Josh Mortensen, '13; and Adeel Syed, '15. These workshops allow students to learn from practitioners in a smaller, more interactive setting than a typical lunch and learn session.

Syed, a staff attorney at the Kansas Bankers Association, shared his expertise on typical bank documents. He focused on the provisions of Subordination, Nondisturbance, and Attornment Agreements, which he handles routinely in his practice, and explained the circumstances and negotiating priorities of the parties.

The rest of the lunch hour was spent examining a model agreement and identifying red flags for which the mortgagee bank should look. Syed focused on particular terms, such as "unconditionally," "irrevocable," "in reliance upon," and "attornment," giving students the opportunity to work through each phrase's significance in the document.



Adeel Syed leads a transactional lunch about typical bank documents.

Mortensen discussed non-disclosure agreements with students. Mortensen has worked at Garmin International's Olathe offices since graduation, first in international trade compliance and now as corporate counsel.

He first explained the circumstances and negotiating priorities of the parties in a non-disclosure agreement, then discussed the differences between one-way agreements, mutual agreements, and multilateral agreements. He concluded his session by explaining the crafting of the "confidential information" definition, and the

impact of the purpose specified for the agreement.

Kyler Wineinger, 2L, attended both sessions. He said the most significant take-away for him was the speakers' use of actual form documents.

"Being able to dissect each document and deliberately analyze a section for its purpose to the instrument as a whole made everything I am learning in classes seem more real and applicable to my future practice," he said.



Josh Mortensen leads a transactional lunch about non-disclosure agreements.

Haddock, former executive vice president and general counsel at Koch Chemical Technology Group, shared his extensive transactional, litigation, and arbitration experience in relation to negotiating and drafting LLC agreements.

Students studied documents, provided by Haddock in advance, regarding the acquisition of a medium-sized industrial technology company. Haddock then walked the group through an LLC operating agreement and the accompanying contribution and formation agreement.

The students learned how to identify key issues for both parties, as well as how the documents might work in the event of later litigation.

Creitz, general counsel and compliance officer for the Community Health Center of Southeast Kansas (CHC/SEK) hospital group, discussed health law practice and careers with students over lunch at a local restaurant.

Creitz is currently helping Washburn Law establish an externship position at CHC/SEK, effective Summer 2019.

Agriculture, Tax, and Business Law Updates

Kansas Farm Bureau Professor of Agricultural Law and Taxation Roger McEowen has been busy presenting continuing legal education sessions regarding federal tax updates and their impact on agricultural industries.

He ran Kansas Income Tax Institutes throughout the state, including: Colby, Garden City, Hays, Manhattan, Overland Park, Pittsburgh, Salina, Topeka, and Wichita; as well as farm income tax seminars throughout Southeastern Iowa.



Roger McEowen presenting a CLE about the current tax landscape in January.

His largest event was a two-day seminar/webinar in Shippensburg, Pennsylvania that covered farm estate and business planning topics, as well as updates on recent cases and rulings.

Small Business and Nonprofit Transactional Clinic Student Interns



2017 Clinic Interns (from left): Mitch Armstrong, '18, Hayley Sipes, '18, Benjamin Donovan, '18



2018 Clinic Interns (from left): Brock Baxter, '18, Michael Lindgren, 3L, Matthew Wiebe, '18, and Michael Davis, '18

Selected 2017-18 BTLC Faculty Scholarship

Andrea Boyack

Sustainable Affordable Housing __ ARIZONA STATE UNIVERSITY LAW REVIEW __ (forthcoming 2018).

Side by Side: Revitalizing Urban Cores and Ensuring Residential Diversity, 92 CHICAGO-KENT LAW REVIEW 435 (2017).

Limiting the Collective Right to Exclude, 44 FORDHAM URBAN LAW JOURNAL 451 (2017).

Equitably Housing (Almost) Half a Nation of Renters, 65 BUFFALO LAW REVIEW 109 (2017).

Patricia Judd

Response: International Intellectual Property Shelters, 91 TULANE LAW REVIEW ONLINE 9 (2017).

David E. Pierce

The Renaissance of Law in the Law of Oil and Gas: The Contract Dimension, 3 OIL AND GAS, NATURAL RESOURCES, AND ENERGY JOURNAL 515 (2017) (reprint of 42 Washburn Law Journal 909 (2004)).

Breaking With Tradition: Exercising Professional Judgment When Drafting Oil and Gas Documents, 38 ENERGY & MINERAL LAW INSTITUTE 1 (2017).

Mary Ramirez

THE CASE FOR THE CORPORATE DEATH PENALTY: RESTORING LAW AND ORDER ON WALL STREET (NYU Press, 2017) (co-authored with Steven A. Ramirez).

Frederic Sournens

EXPERIENCING ARBITRATION (co-authored with Michael Nolan) (West Academic, forthcoming 2019).

Value and Judgment in Investment Treaty Arbitration, 2018 JOURNAL OF DISPUTE RESOLUTION 185 (2018).

Amy Westbrook

Sustainability Priorities, Corporate Strategy, and Investor Behavior __ REVIEW OF FINANCIAL ECONOMICS __ (forthcoming 2018) (coauthored with Linda Espahbodi, Reza Espahbodi and Norma Juma).

Cash for Your Conscience: Do Whistleblower Incentives Improve Enforcement of the Foreign Corrupt Practices Act? 75 WASHINGTON AND LEE LAW REVIEW 1097 (2018).

Unicorns, Guardians, and the Concentration of the U.S. Equity Markets, 96 NEBRASKA LAW REVIEW 688 (2018) (coauthored with David A. Westbrook).

Does the Buck Stop Here? Board Responsibility for FCPA Compliance, 48 UNIVERSITY OF TOLEDO LAW REVIEW 493 (2017).

Board of Advisors

The Business and Transactional Law Center benefits from the experience, insight, and expertise of its board of advisors, who help shape the direction of the Center.



Terry Joe Anderson, '64
Senior Corporate Counsel (retired)
Northrop Grumman



Mert F. Buckley, '77
Adam Jones Law Firm



William 'Bill' Bunten, '56
President (retired)
INTRUST Bank, N.A.



Frank A. Caro, '83
Shareholder
Polsinelli PC



David A. Fenley, '79
Counsel
Dentons



Natalie G. Haag, '85
Executive VP-General Counsel
Capitol Federal Bank



Paul Hoferer, '75
VP and General Counsel (retired)
Burlington Northern Santa Fe Railway



Deena Hyson Bailey, '97
Senior Employment & Labor Attorney
Cargill, Inc.



Michael Manning, '69
Partner
Stinson Leonard Street



David K. Martin, '84
Faculty
University of Houston



Marcos Mendoza, '89
Assistant Director for Legal & Regulatory Affairs
Texas Association of School Boards, Inc.



Suneetra N. Mickle, '06
VP, Government and Community Relations
BCBS of Kansas



William "Ed" Nichols, '72
Counsel
NexFuels, Inc. & T-Rex Oil, Inc.



Frank J. Ross, Jr., '78
Business Department Chair
Polsinelli PC



Theodore D. Roth, '76
President and Head of Investment Banking
ROTH Capital Partners, LLC



Teri Wilford Wood, '78
Associate General Counsel
IBM Corporation

About Us

Washburn Law's Business and Transactional Law Center brings together faculty, alumni, business leaders, and government officials to provide Washburn Law's students with the opportunity to develop their professional skills. Led by talented and innovative faculty and a distinguished, visionary Board of Advisors, the Center offers programs that enhance students' traditional legal education. Center-sponsored programs include many types of specialized educational and training opportunities designed to teach students the professional skills required to become effective lawyers. Center faculty advise students wishing to obtain one of the four Certificates related to the Center.

Directors

Andrea J. Boyack

Co-Director, Business and Transactional Law Center, and Professor of Law
andrea.boyack@washburn.edu
785.670.1664

Amy Deen Westbrook

Co-Director, Business and Transactional Law Center and Kurt M. Sager Memorial Distinguished Professor of International and Commercial Law
amy.westbrook@washburn.edu
785.670.1541

WASHBURN
UNIVERSITY

SCHOOL OF LAW

Business and Transactional Law Center